

## **QUICK FACT-FINDER TOOL**

All personal information protected by HIPAA regulations (see HIPAA Form attached with supplemental forms)

## Completion of a FACT FINDER will accelerate the underwriting process Agent name: \_\_ Agent phone number \_\_\_\_\_ E-Mail Address: \_\_\_\_ Proposed Insured's legal name: \_\_\_\_\_\_ Date of Birth/Age: \_\_\_\_\_ Plan of Insurance requested: Individual: Term Universal Life (Cash Value

NOTES REGARDING APPLICATION:
The purpose of this questionaire is to determine what 'Class' you will likely (not guaranteed) qualify for if you submit an application. All Life insurance can be applied for without risk: 1. You submit the application. 2. The Company underwrites the application and pays for any of their requirements such as an in-home paramedical exam, resting E.K.G, or DMV & Credit reports. 3. The Company offers you a policy and price tier such as Standard, Preferred, or a higher rating. 4. You have a 20 day free-look period to decide whether to accept the policy or not, or request a different benefit. For example: You may apply for a 10 year, \$500,000 benefit, expecting a Preferred Rating for \$40.00 per month. After Underwriting let's say the company offers you instead a Standard Rated plan for \$55 per month. Your options would be to accept the offer, or ask for perhaps a lower death benefit such as \$350,000 to meet your desired \$40.00 premium. This also say the final offering is known after Underwriting.
What is your desired Death Benefit: \$100,000, \$250,000, \$500,000, \$1,000,000 Another option?
How many years would you like to premium guaranteed? 10 years, 15 years, 20 years, other?
Do you have a budgeted amount you would like to pay at a maximum?
Present Nicotine Use:
□ None □ Cigarettes—frequency of use per day:
□ Cigars □ Pipe □ Dip □ Chew □ Nicotine Gum □ Other:
Quantity per month
Former Tobacco Use: List each type of tobacco, quantity and frequency used, and date of last use:  Build: Height: feet inches Weight:pounds
Family History (Family history is a consideration for each rate class):
To your knowledge, is there any family history (parent or siblings) with onset of disease prior to age 60 due to cardiovascular disease,
cerebrovascular disease, diabetes, or cancer? $\square$ Yes $\square$ No
If yes, provide full details with impairment, age at onset and age at death if deceased:
□ Father:
☐ Mother:
☐ Siblings:
Blood Pressure and Cholesterol:
Latest BP reading:/Latest total cholesterol:mg Latest cholesterol/HDL ratio:
Are you currently taking any medication for blood pressure?   No Yes, Name of medication:
Are you currently taking any medication to lower cholesterol?   No  Yes, Name of medication:

FOR DIABETICS: What was your last A1C reading and when was it last taken?



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Aviation/Avocation:			
In the past 5 years have you or do you intend to part	icipate in any of the activities listed?		
□ None □ Flying □ Racing □ Sky diving □ Sc	uba diving 🔲 Other		
Details:			
Citizenship/Residency/Travel:			
US Citizen: ☐ Yes ☐ No If no, provide type and expiration date of visa, green card status, and length of time in USA:			
completing any application(s) ☐ No ☐ Yes (provide	purpose, cities, countries, frequency, and o	duration):	
Driving History:			
Have you had any of the following motor-vehicle-rela	ted incidents in the past 10 years?		
☐ Moving violation ☐ Reckless driving ☐ DWI or		voked	
Provide dates, details:	·		
Medical History:	d for any of the conditions listed? If you sh	ook all that apply:	
Have you ever had, been told you had, or been treate			
☐ Alcohol abuse	☐ Diabetes	Peripheral vascular disease	
☐ Alzheimer's/dementia/cognitive impairment	☐ Drug abuse	☐ Rheumatoid arthritis	
☐ Asthma	☐ Epilepsy	☐ Sleep apnea	
Cancer	☐ Heart murmur/valve disease	☐ Stroke	
☐ Cirrhosis ☐ COPD	☐ Hepatitis	☐ Other	
☐ Coronary artery or cerebrovascular disease	<ul><li>☐ Irregular heartbeat/palpitations</li><li>☐ Kidney disease</li></ul>		
☐ Crohn's disease	Lupus		
☐ Depression/anxiety	☐ Multiple sclerosis		
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Please offer brief detail to any box you check taken in the past 6 months, as well as whether			
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